

 **GOULDS PUMPS**

# Inventory Management Group



# SERVICES & PROGRAMS

Goulds Pumps



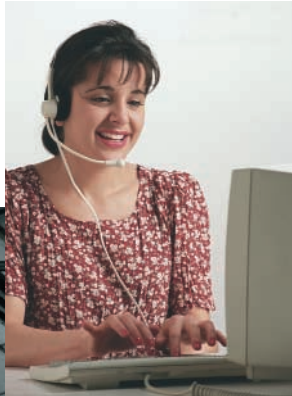
**ITT Industries**  
*Engineered for life*

# Goulds Pumps Inventory Management Programs...

## *Let Goulds reduce your pump support inventory by 25% or more!*

### Inventory Optimization

- Goulds' Stocking v. Customer's Stocking Inventory Analysis
- Safety Stock Recommendations Based On Usage Analysis



**Goulds Pumps  
Customer Inventory  
Management  
Services are Flexible,  
Cost Effective and  
Guaranteed**

- Cross-Plant Rationalization
- Material Consolidation/Like Part Elimination

### Inventory Process Improvement

- Streamline Replenishment Process
- EDI/Auto Replenishment
- Integrate Planned Repair Schedules

### Population Survey

- Recommend Subassemblies To Eliminate Multiple Levels of Inventory
  - Identify Standardized Product Design And Upgrades
  - Rebuild Subassembly Programs
  - Power End Exchange
  - Eliminate Obsolete Inventory

### Excess Inventory Disposition

- Buyback
- Use in Repair
- Remarketing



**Goulds uses interactive and proven methodology to meet your needs:**

#### PHASE I - DISCOVERY

Agree on Approach to Assess Opportunity

#### PHASE II - ACTION PLAN

Recommend Inventory Adjustment

Replenishment Process Improvement

PRO Equipment Repair Service & Exchange Programs

#### PHASE III - IMPLEMENT/VERIFY

Eliminate Excess Inventory

Customer Feedback

Continuous Improvement Plans

Demonstrate Dollar Savings



# Customer Inventory Management Services;

## *Resources To Help The Customer Reduce Inventory Investment*

### **Customer Service Center**

Dedicated, professional Customer Service Representatives provide complete assistance with Goulds Pumps Service Parts.

### **Value Added Services**

Customer's part inventory profile is loaded to the Goulds database for inventory optimization analysis.

### **Pump Repair and Overhaul Service Centers**

Goulds dedicated and experienced PRO Service professionals can utilize customer inventory to perform repair services and rapid sub-assembly exchange programs. A 12 month warranty covering materials and workmanship is standard on all repairs or exchanges.

### **Distribution Network**

Highly reliable rapid response from 11 strategic US and 3 Canadian locations to meet customer's parts needs.

### **Parts Remarketing**

Cost effectively reduce unwanted inventory through multiple Goulds channels.

# Mission...

***The Goulds Pumps Inventory Management Group provides value to our customers by developing innovative methods to improve inventory support while reducing customer pump MRO inventory investment.***

***We will achieve this through leveraging the total supply chain, implementation of innovative processes and cost effective excess inventory disposition.***

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For customer contact information call 1-800-446-8537.

Visit our website at [www.gouldspumps.com](http://www.gouldspumps.com)

## Goulds Pumps

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